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Governor's Office of Business and Economic Development 1325 J Street, 18th Floor Sacramento, CA 95814 <u>CalCompetes@gobiz.ca.gov</u> (916) 322-4051 **California Competes**

Committee Meeting

Thursday, May 1, 2025, 1:00 p.m.

Department of Food and Agriculture Auditorium 1220 N Street, Sacramento, CA 95814

And (via teleconference) Jobs to Move America 525 South Hewitt Street, Los Angeles, CA 90013

The meeting will also be available for viewing only, with no option for public comment, via live stream at: <u>https://us02web.zoom.us/webinar/register/WN_W-1zef9xRI-</u> TfZxNMm_m4w

MEMBERS:

Dee Dee Myers, *Chair Director Governor's Office of Business and Economic Development*

Fiona Ma State Treasurer

Joe Stephenshaw, Director Department of Finance

Todd Walters, *Appointee of the Senate Committee on Rules*

Madeline Janis, Appointee of the Speaker of the Assembly

AGENDA

OPEN SESSION

- A. Call to Order and Roll Call
- B. Approval of Minutes from November 14, 2024, Committee Meeting
- C. Deputy Director's Report
 Agenda Overview Agreements with 7 Businesses, Total Tax Credits: \$29,350,000
- D. Discussion and Approval of California Competes Tax Credit AgreementsTotal Recommended Tax Credits:\$29,350,000Total Recommended Tax Credits after Adjusting for S-Corporation Law1:\$30,516,667

¹ One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



1.	Fuse Energy Technologies Corp Industry: Fusion Energy Research and Development Primary Location(s): San Leandro and Greater East Bay Employee Net Increase:	266
	Aggregate Investment:	\$152,484,000
	Amount of Tax Credit Awarded:	\$10,000,000
	Link to Tax Credit Agreement	
2.	Legendary Foods LLC	
	Industry: Food Manufacturing	
	Primary Location(s): Bell and Santa Monica	
	Employee Net Increase:	210
	Aggregate Investment:	\$70,350,000
	Amount of Tax Credit Awarded:	\$10,000,000
	Link to Tax Credit Agreement	
3.	Rural Power Systems, Inc.	
	Industry: Water Pump Manufacturing	
	Primary Location(s): Davis	
	Employee Net Increase:	76
	Aggregate Investment:	\$9,150,000
	Amount of Tax Credit Awarded:	\$3,500,000
	Link to Tax Credit Agreement	
4.	Ariat International, Inc.	
	Industry: Clothing Design and Headquarters Expansion	
	Primary Location(s): San Leandro	
	Employee Net Increase:	128
	Aggregate Investment:	\$19,000,000
	Amount of Tax Credit Awarded:	\$3,000,000
	Link to Tax Credit Agreement	



5.	Element Lancaster 1 LLC Industry: Hydrogen Fuel Manufacturing Primary Location(s): Lancaster Employee Net Increase: Aggregate Investment: Amount of Tax Credit Awarded: Link to Tax Credit Agreement	32 \$1,850,000,000 \$1,500,000
6.	Marine Terminals Corporation Industry: Port Operator Primary Location(s): Port Hueneme Employee Net Increase: Aggregate Investment: Amount of Tax Credit Awarded: Link to Tax Credit Agreement	16 \$8,000,000 \$800,000
7.	Cloacina LLC Industry: Wastewater Treatment Equipment Manufacturing Primary Location(s): Arroyo Grande Employee Net Increase: Aggregate Investment: Amount of Tax Credit Awarded: Link to Tax Credit Agreement	24 \$3,900,000 \$550,000

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E.	Discussion and Approval of Recommendations for California Competes Tax Credi Recapture		
	Total Tax Credits Recommended to be Recaptured:	\$31,539,120	
	Total Tax Credits Recommended to be Recaptured after		
	Adjusting for S-Corporation Law ² :	\$32,382,453	
	1. Samsara Networks, Inc.		
	Industry: Sensor Research and Development		
	Primary Location(s): San Francisco		
	Amount of Tax Credit Awarded:	\$20,000,000	
	Amount of Tax Credit Recaptured:	\$20,000,000	
	Link to Tax Credit Agreement to be Recaptured		
	Reason for Credit Recapture:		

Samsara Networks, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2023 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

2.	Exelixis, Inc. (2nd Award)	
	Industry: Pharmaceutical Research and Development	
	Primary Location(s): Alameda	
	Amount of Tax Credit Awarded:	\$7,000,000
	Amount of Tax Credit Recaptured:	\$3,472,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Exelixis, Inc. (2nd Award)'s California Competes Tax Credit Agreement expired at the end of its 2024 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

 $^{^2}$ One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



Liberated Brands USA LLC
 Industry: Clothing Design and Headquarters Expansion
 Primary Location(s): Costa Mesa and Orange County
 Amount of Tax Credit Awarded:
 Amount of Tax Credit Recaptured:
 \$3,000,000
 Link to Tax Credit Agreement to be Recaptured
 Reason for Credit Recapture:

Liberated Brands USA LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

4. Ernie Ball, Inc.

Industry: Musical Instrument Accessory ManufacturingPrimary Location(s): CoachellaAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$2,000,000Link to Tax Credit Agreement to be RecapturedReason for Credit Recapture:

Ernie Ball, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



5. Eddy Pump Corporation

Industry: Construction Equipment Manufacturing
Primary Location(s): El Cajon
Amount of Tax Credit Awarded: \$900,000
Amount of Tax Credit Recaptured: \$900,000
Link to Tax Credit Agreement to be Recaptured
Reason for Credit Recapture:

Eddy Pump Corporation's California Competes Tax Credit Agreement expired at the end of its 2022 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

6. Hulu LLC

Industry: Online Streaming Media Service Provider			
Primary Location(s): San Francisco, Santa Monica, and Novato			
Amount of Tax Credit Awarded:	\$4,260,600		
Amount of Tax Credit Recaptured:	\$852,120		
Link to Tax Credit Agreement to be Recaptured			
Reason for Credit Recapture:			

Hulu LLC's California Competes Tax Credit Agreement expired at the end of its 2020 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.



7. Retrophin, Inc.

Industry: Biopharmaceutical Research and Development and ManufacturingPrimary Location(s): San DiegoAmount of Tax Credit Awarded:\$2,000,000Amount of Tax Credit Recaptured:\$400,000Link to Tax Credit Agreement to be RecapturedReason for Credit Recapture:

Retrophin, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

8. GoodRx, Inc.

Industry: Mobile Device Application and Software DeveloperPrimary Location(s): Santa Monica, San Francisco, and Los AngelesAmount of Tax Credit Awarded:\$2,000,000Amount of Tax Credit Recaptured:\$345,000Link to Tax Credit Agreement to be RecapturedEason for Credit Recapture:

GoodRx, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2024 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



9. M & R Engineering Co.
Industry: Aerospace Component Manufacturing
Primary Location(s): Orange
Amount of Tax Credit Awarded: \$385,000
Amount of Tax Credit Recaptured: \$220,000
Link to Tax Credit Agreement to be Recaptured
Reason for Credit Recapture:

M & R Engineering Co.'s California Competes Tax Credit Agreement expired at the end of its 2024 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

10. Sage Goddess, Inc. (2nd Award)	
Industry: Bath and Body Product Manufacturing	
Primary Location(s): Torrance	
Amount of Tax Credit Awarded:	\$300,000
Amount of Tax Credit Recaptured:	\$180,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Sage Goddess, Inc. (2nd Award)'s California Competes Tax Credit Agreement expired at the end of its 2023 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.



 11. San Francisco Spice Company

 Industry: Food Manufacturing

 Primary Location(s): Woodland

 Amount of Tax Credit Awarded:
 \$650,000

 Amount of Tax Credit Recaptured:
 \$130,000

 Link to Tax Credit Agreement to be Recaptured

 Reason for Credit Recapture:

San Francisco Spice Company's California Competes Tax Credit Agreement expired at the end of its 2020 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

12. Stretch Solutions LLC Industry: Fabricated Metal Product Manufacturing Primary Location(s): Corona Amount of Tax Credit Awarded: \$100,000 Amount of Tax Credit Recaptured: \$40,000 Link to Tax Credit Agreement to be Recaptured Reason for Credit Recapture:

Stretch Solutions LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.



F. Discussion and Approval of Recommendations for Modified California Competes Tax Credit Recapture Total Recommended Tax Credits to be Recaptured: \$780,000 Total Recommended Tax Credits to be Recaptured after Adjusting for S-Corporation Law³: \$793,333 1. Sila Nanotechnologies, Inc. Industry: Battery Manufacturing Primary Location(s): Alameda \$1,500,000 Amount of Tax Credit Awarded: Previous Amount of Tax Credit Recaptured: \$1,000,000 Additional Amount of Tax Credit Recaptured: \$500,000 Link to Tax Credit Agreement to be Recaptured Reason for Credit Recapture:

Sila Nanotechnologies, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$1,000,000. Sila Nanotechnologies, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture the remaining \$500,000.

³ One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



2.	Torrid Merchandising, Inc. Industry: Clothing Design and Headquarters Expansion Primary Location(s): City of Industry	
	Amount of Tax Credit Awarded:	\$800,000
	Previous Amount of Tax Credit Recaptured:	\$600,000
	Additional Amount of Tax Credit Recaptured:	\$200,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Torrid Merchandising, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$600,000. GO-Biz has determined that Torrid Merchandising, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and recapture \$200,000.

3.	Sonoma Springs Brewing LLC	
	Industry: Brewery	
	Primary Location(s): Sonoma and Vacaville	
	Amount of Tax Credit Awarded:	\$200,000
	Previous Amount of Tax Credit Recaptured:	\$120,000
	Additional Amount of Tax Credit Recaptured:	\$40,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Sonoma Springs Brewing LLC's California Competes Tax Credit Agreement expired at the end of its 2020 tax year which was the final year to achieve the milestones and claim any corresponding credit. On April 21, 2022, the Committee recaptured \$120,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$40,000.



4.	Opti-Fit International, Inc. Industry: Health and Fitness Center Business Management Services Primary Location(s): Rancho Cordova and Folsom	
	Amount of Tax Credit Awarded:	\$90,000
	Previous Amount of Tax Credit Recaptured:	\$20,000
	Additional Amount of Tax Credit Recaptured:	\$40,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Opti-Fit International, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On June 17, 2021, the Committee recaptured \$20,000. The Franchise Tax Board has determined that the business did not achieve or maintain some or all of its milestones for years in which it was previously approved to claim the credit. Any credit not earned by the completion of the agreement or not maintained for three subsequent years after the year in which the milestones are achieved must be recaptured in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$40,000.

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G. Discussion and Approval of Recommendations for California Competes Grant Recapture Total Grant Recommended to be Recaptured: \$25,000,000

Humane, Inc.

 Industry: Artificial Intelligence Software Research and Development
 Primary Location(s): San Francisco
 Amount of Grant Awarded:
 \$15,000,000
 Amount of Grant Recaptured:
 \$15,000,000
 Link to Grant Agreement to be Recaptured
 Reason for Grant Recapture:

Humane, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Grant Agreement and has requested the termination of its agreement.

2.	Universal Hydrogen Co.	
	Industry: Aircraft Engine Manufacturing	
	Primary Location(s): Hawthorne	
	Amount of Grant Awarded:	\$5,000,000
	Amount of Grant Recaptured:	\$5,000,000
	Link to Grant Agreement to be Recaptured	
	Reason for Grant Recapture:	

GO-Biz has determined that Universal Hydrogen Co. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Universal Hydrogen Co. and recapture its grant.



3. Viridos, Inc.

Industry: Biofuel Research and Development Primary Location(s): Calipatria and La Jolla Amount of Grant Awarded: Amount of Grant Recaptured: Link to Grant Agreement to be Recaptured Reason for Grant Recapture:

\$5,000,000 \$5,000,000

Viridos, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Grant Agreement and has requested the termination of its agreement.

H. Public Comment

I. Adjournment

The numerical order of items on this agenda is for convenience of reference. Items may be taken out of order upon the request of the California Competes Tax Credit Committee Chair or Committee Members. This notice and agenda can be obtained at: <u>www.business.ca.gov/CalCompetes.aspx</u>. For additional information regarding this notice and agenda, please contact Jee Liyanage, Assistant Deputy Director, at 916-322-2669 or jeevani.liyanage@gobiz.ca.gov</u>. The Governor's Office of Business and Economic Development complies with the Americans with Disabilities Act by ensuring that the facilities are accessible to persons with disabilities, and by providing this notice and agenda and related information in alternative formats when requested. If you need further assistance, including disability-related modifications or accommodations, you may contact Jee Liyanage no later than five calendar days before the meeting.